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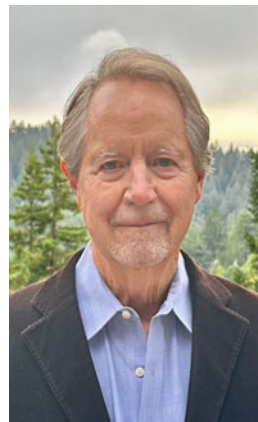
For Buyers and Sellers of Businesses- \$0-100MM Revenue

Business Team Newsletter

Summer Edition

Scroll down to see sold and new listings.

**Business Team Sales
Volume Up 30% Over
2023!**



By Ian MacLachlan

[Visit our Website](#)

Business Team's sales volume is up 30% over 2023. A significant component of this achievement is due to Business Team Associate Farley Gouner, who sold businesses with a combined value of over \$6.7 million in the first half of 2024!

Farley joined Business Team in 1999 after a long career in Silicon Valley banking (for more info about Farley click link to his profile below) and now has a very, very large network of CPA's, financial planners, attorneys, etc., that provides a constant source of referrals. In 2024, one referral came from a CPA, another from a retired business broker.

Although business opportunity sales are depressed in California - partly due to the political climate and partly due to the currently high SBA interest rates - Business Team, with the help of veterans like Farley and many other associates who have celebrated 10, 20, or 30-year anniversaries has outperformed the market!

Congratulations Farley!

Farley Gouner
Cell: 408-807-2930
E-mail: farley@business-team.com

[Link to Bio - Click Here!](#)



Done Deal!

Recently Sold



Semiconductor
Equipment
Manufacturer

Sale Price \$5,750,000



BT
Business Team
Business Sales & Acquisitions
A Division of BTI Group

Recently Sold



Electric and
Construction
Company

Sale Price \$5,200,000



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Recently Sold



Windows
Installer

Sale Price \$5,000,000



BT
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Recently Sold



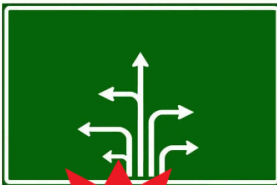
Retail Pet
and Farm Supplies

Sale Price \$2,900,000



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Business Sales & Acquisitions
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Recently Sold



Custom Signage
Company

Sale Price \$2,500,000



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Recently Sold



Metal Coating
and Finishing

Sale Price \$1,950,000



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Business Team
Business Sales & Acquisitions
A Division of BTI Group

Recently Sold



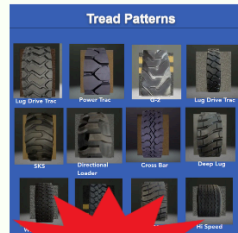
Geotechnical
Engineering
Company

Sale Price \$1,700,000



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Recently Sold



Industrial Tire
Retreading

Sale Price \$1,500,000



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Recently Sold



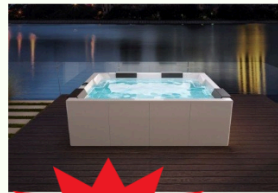
Property
Management

Sale Price \$1,350,000



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Recently Sold



Retail Spa and
Hot Tub Store

Sale Price \$1,050,000



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Businesses for Sale



Comprehensive Auto Repair

Listing #PH11105

Location: Contra Costa County Gross

Sales: \$1,493,253

Adjusted Earnings: \$389,005

Asking Price: \$1,100,000



Septic Pumping and Maintenance

Listing #FR11448

Location: Northern California

Gross Sales: \$1,341,862

Adjusted Earnings: \$498,381

Asking Price: \$1,950,000



New and Used Motorcycle Reseller

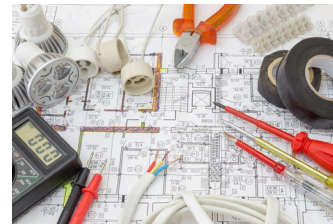
Listing #SA11401

Location: Northern California

Gross Sales: \$4,473,180

Adjusted Earnings: \$133,182

Asking Price: \$750,000



Established Electrical

Contracting Company

Listing #:11178

Location: Northern California

Gross Sales: \$19,776,676

Adjusted Earnings: \$1,833,789

Asking Price: \$3,500,000



Full Dry Cleaner Plant & Alterations

Listing #SA11285

Location: Placer County

Gross Sales: \$172,627

Adjusted Earnings: \$61,219

Asking Price: \$300,000



Wholesale Bakery

Listing #SA11313

Location: Northern California

Gross Sales: \$1,690,586

Adjusted Earnings: \$363,912

Asking Price: \$1,800,000



**Established Rebar
Fabrication Company**

Listing #: 11229

Location: Northern California

Gross Sales \$7,689,805

Adjusted Earnings: \$533,915

Asking Price: \$2,500,000



Growing Data Cable Contractor

Listing #: SF11406

Location: Northern California

Gross Sales: \$1,020,046

Adjusted Earnings: \$341,227

Asking Price: \$650,000



Steady Transmission Business

Listing #: SA11228

Location: Placer County

Gross Sales: \$393,002

Adjusted Earnings: \$110,112

Asking Price: \$450,000



**Boutique Online Coffee &
Weightlifting Apparel**

Listing #: SA11364

Location Sacramento County

Gross Sales: \$1,339,022

Adjusted Earnings: \$254,536

Asking Price: \$1,050,000



Leading Kitchen & Bath Cabinetry

Listing #:10740

Location: Northern California

Gross Sales: \$4,768,527

Adjusted Earnings: \$648,819

Asking Price \$2,000,000



**Exclusive Winery, Vineyard,
& Wine Club**

Listing #: EG10183

Location: Oregon

Gross Sales: \$759,686

Adjusted Earnings: \$174,802

Asking Price: \$300,000



Pest Control Company

Listing # SA11303

Location: Sacramento County

Gross Sales: \$541,975

Adjusted Earnings: \$225,886

Asking Price: \$725,000



Security Guard and Patrol Company

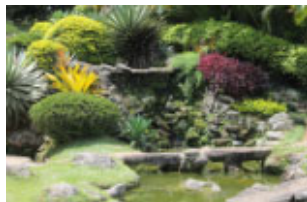
Listing # LA11341

Location: Southern California

Gross Sales: \$964,384

Adjusted Earnings: \$145,870

Asking Price: \$450,000



Award Winning Landscape

Business for Sale

Listing #:10382

Location: Northern California

Gross Sales: \$2,899,885

Adjusted Earnings: \$427,741

Asking Price: \$1,200,000



**Profitable General
Engineering Company**

Listing #: IR11227

Location: Southern California

Gross Sales: \$8,418,398

Adjusted Earnings: \$661,940

Asking Price: \$3,800,000



SEE ALL
7,000+
LISTINGS BTI
GROUP HAS
SOLD

For additional information, please visit our website.
www.business-team.com

[SEE ALL LISTINGS](#)



Lara Larkin -Editor

Associate with our Sacramento office bringing over 30 years of experience in the financial services industry to help business owners successfully exit and move on to their next chapter.

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